

FSANA FLIGHT SCHOOL VISITATION CHECKLIST

Carry this checklist with you on your school search visits. The checklist includes criteria to help you determine whether the school is a good fit and up to par.

- Were you greeted upon arrival?
- Were you given a tour of the school?
- Did you have the opportunity to ask questions?
- Did a representative of the school ask about your goals with respect to aviation?
- Did they ask for your name and capture your contact information?
- Did they ask how you found their school?
- Did they offer to schedule an Introductory Flight? (normally at a reduced rate)
- Did they guarantee that you will secure your pilot certificate in a fixed number of hours?
- Did they guarantee that you will secure your pilot certificate with a fixed price?
- Did they discuss their insurance levels?
- Did they recommend that you secure Aircraft Renters Insurance?
- Does the school require Aircraft Renters Insurance?
- Did they offer to show you one of their training aircraft?
- How does their aircraft's overall condition appear to you?
- Was the aircraft clean?
- Do they have a flight simulator(s)?
- Did they offer to show you their flight simulator(s)?
- Did they tell you that you DO NOT need to purchase an aircraft after you earn your first pilot certificate?
- Has the school had any accidents? If so, what was the cause? They should be willing to share information based on the accident investigation information.
- Did you feel comfortable with the representative that was assisting you?
- Did you feel comfortable during your visit at the school?
- Does the school have a Customer Feedback process?
- Is the school a member of FSANA? Serious flight schools are FSANA members.

ALSO ASK THESE QUESTIONS:

- Ask if the school operates under Federal Aviation Regulation (FAR) Part 61, Part 141 or both.
- Ask the school how much it will cost you to secure your pilot certificate.
- Ask them what ground training program (syllabus) they offer.
- Ask if you can see their training syllabus. (No syllabus is not a good sign)
- Ask about the schools overall safety record.
- If you are seeking to become a career pilot, ask the school about their career track program.
- Is the facility a FSANA member school?
- FSANA member flight schools follow the FSANA Code of Ethics for Flight Schools. FSANA member schools are serious about their business and are continuously striving toward improvement. Look for a flight school displaying the FSANA insignia.